



POSITION TITLE

NATIONAL EQUITY FUND, INC. is leading non-profit syndicator of Low-Income Housing Tax Credits (LIHTC) with a mission to create and deliver innovative, collaborative financial solutions to expand the creation and preservation of affordable housing.

OVERVIEW

The Vice President, Agency Lending will assist in the origination, structuring, and negotiation of Agency loans, including Fannie Mae, Freddie Mac and FHA transactions, for NEF's multifamily lending platform. The VP will focus on developing internal and external relationships, sourcing deals in conjunction with NEF's LIHTC and Capital Markets origination teams and ensuring seamless execution across NEF's Agency lending portfolio. The VP will be the primary interface with the CPC Mortgage Company team and will assist in the collection and analysis of due diligence documentation and structuring of all Agency transactions.

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ESSENTIAL DUTIES

- Collaborate with the Managing Director, Head of Agency Lending to develop and execute a strategic business plan for Agency lending in designated regions.
- Originate and oversee Agency loan transactions, particularly those involving Freddie Mac and Fannie Mae executions, from initial deal structuring to closing.
- Build and nurture strong professional relationships with developers, borrowers and other stakeholders in the multifamily housing space.
- Analyze and structure multifamily financing opportunities, leveraging expertise in fixed-rate, floating-rate, and other investment products.
- Work closely with NEF and CPCMC internal teams, including underwriting, credit, legal, and closing, to ensure efficient and timely transaction execution.
- Conduct site inspections and prepare detailed deal analyses and summaries.
- Represent NEF at industry events, conferences, and meetings to strengthen the organization's visibility and presence in the market.
- Mentor junior team members, such as analysts, to foster their professional development and build a collaborative team environment.
- Ensure all transactions adhere to NEF and CPCMC underwriting guidelines, investor expectations, and regulatory requirements.

THE IDEAL CANDIDATE

- Bachelor's degree in finance, economics, real estate, or a related field.
- 5+ years of experience in real estate finance, including structuring and underwriting complex multifamily transactions.

- Proven success in originating and closing multifamily loans, with a strong focus on Fannie Mae and Freddie Mac transactions.
- Network of brokers, borrowers, and industry contacts, specifically within the Agency lending space.
- Advanced proficiency in financial modeling, Microsoft Office (Excel and Word), and industry platforms such as CoStar and Bloomberg.
- Exceptional analytical, organizational, and communication skills, with the ability to manage multiple priorities effectively.
- Knowledge in affordable housing finance, including familiarity with LIHTC, tax credits, and other public/private funding programs.
- Willingness to travel extensively to meet with clients and stakeholders and develop business opportunities.

ABOUT NATIONAL EQUITY FUND

National Equity Fund, Inc. (NEF) is a leading non-profit, multi-family, affordable, real estate investment manager with a mission to create and deliver innovative, collaborative financial solutions to expand the creation and preservation of affordable housing. Through its Low-Income Housing Tax Credit (LIHTC) syndication platform and its lending and investing platforms, NEF generates opportunities rooted in its vision that increased access to affordable housing empowers every individual and family to reach their full potential.

Beyond LIHTC, NEF offers additional financial solutions to help close the affordable housing gap in multiple ways that are aligned with our mission. Our expertise in pre-development, preservation, and workforce lending allows us to further assist our partners to expand their efforts to provide low-income and middle-income affordable housing.

Since being founded in 1987, NEF has invested over \$27.2 billion, representing 260,000 new or preserved affordable homes for individuals, families, and communities in need across the country. NEF is Chicago-based and has donated more than \$260 million in grants to support its affiliate LISC's nationwide community development work. To learn more about NEF's impact, innovative financial solutions, and opportunities, visit www.nefinc.org.

We offer a competitive salary, along with a comprehensive benefits package.
NEF IS AN EQUAL-OPPORTUNITY EMPLOYER

